



Mr M Passoni
Hi Tech International SRL
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Italy

Terry Standing MBA MA MIFireE
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Please ask for: Bob Coles

Phone: 01452 753330

Our Ref: Rescue Hovercraft Your Ref:
Contract No. GFRS 2008/F2

Date: 15th April 2008

Dear Mr Passoni,

GLOUCESTERSHIRE COUNTY COUNCIL
Rescue Hovercraft Contract No. GFRS 2008/F2

Following the procurement exercise for the above Gloucestershire County Council are pleased to advise that we are awarding a contract to you for the supply of one HTI 425 hovercraft and one HTI 525 hovercraft, in accordance with the specification, statement of requirements, terms and conditions detailed in the Invitation To Tender (ITT) subject to receipt of evidence of suitable liability insurance being held. However, we will impose a standstill period of 10 days effective from the date of this letter.

A formal letter of order shall be sent after the end of the standstill period.

Please ensure that you quote reference Rescue Hovercraft Contract No. GFRS 2008/F2 on all correspondence, and contract communications.

May I take this opportunity to congratulate you and I look forward to our future business.

Yours sincerely

Bob Coles
Fleet Manager
On behalf of the Chief Fire Officer